# GreenCoLab Joining the pieces in algal biotechnology.

# Microalgae: general trends and global markets

Hugo Pereira

www.greencolab.com



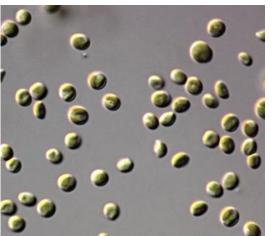








**✓** High photosynthetic performance











- ✓ High photosynthetic performance
- ✓ Convert inorganic carbon  $(CO_2)$  and nutrients into organic matter (microalgal biomass)



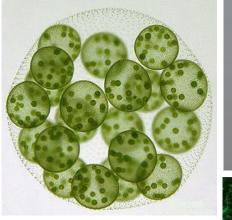


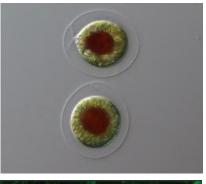




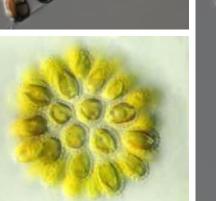


- ✓ High photosynthetic performance
- ✓ Convert inorganic carbon ( $CO_2$ ) and nutrients into organic matter (microalgal biomass)
- ✓ Wide biodiversity >30 000 species identified

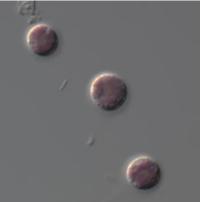










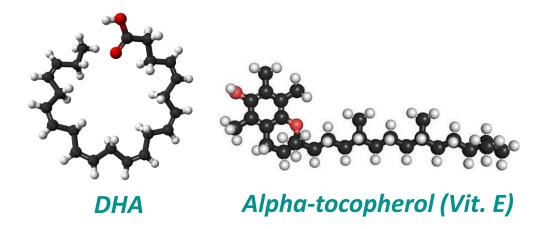


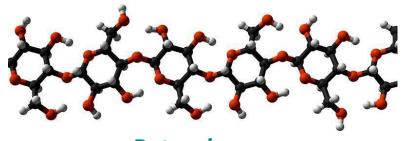




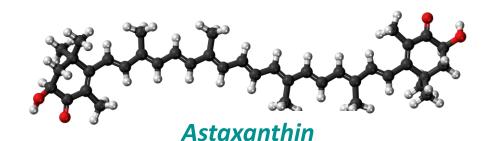
- ✓ High photosynthetic performance
- ✓ Convert inorganic carbon (CO₂) and nutrients into organic matter (microalgal biomass)
- ✓ Wide biodiversity >30 000 species identified
- Rich nutritional composition and extensive variety of chemically active metabolites

Biological activities: antioxidant, antibiotic, antifungal, antiviral, anti-inflammatory, neuroprotective, antitumoral, antidiabetic...





**Beta-glucans** 







- ✓ High photosynthetic performance
- ✓ Convert inorganic carbon  $(CO_2)$  and nutrients into organic matter (microalgal biomass)
- √ Wide biodiversity >30 000 species identified
- ✓ Rich nutritional composition and extensive variety of chemically active metabolites
- Feedstock of the future with tremendous potential for biotechnological applications





## Applications and markets (💬)



- ✓ Human nutrition
- ✓ Animal nutrition
- ✓ Agriculture
- ✓ High value (nutra-, pharma-, cosmaceuticals)
- ✓ Environmental (CO₂ mitigation and wastewater)
- ✓ Bioplastics
- ✓ Biofuels
- Many others















## Applications and markets (💬)



✓ Human nutrition

**Current markets** 

✓ Animal nutrition



- **✓** Agriculture
- ✓ High value (nutra-, pharma-, cosmaceuticals)
- ✓ Environmental (CO₂ mitigation and wastewater)
- √ Bioplastics
- ✓ Biofuels
- ✓ Many others















#### Applications and markets (🖫)



✓ Human nutrition

**Current markets** 

✓ Animal nutrition



- **✓** Agriculture
- ✓ High value (nutra-, pharma-, cosmaceuticals)
- **Environmental (CO<sub>2</sub> mitigation and wastewater)**
- √ Bioplastics
- ✓ Biofuels



√ Many others















Microalgae-based products for different agriculture sectors are already marketed





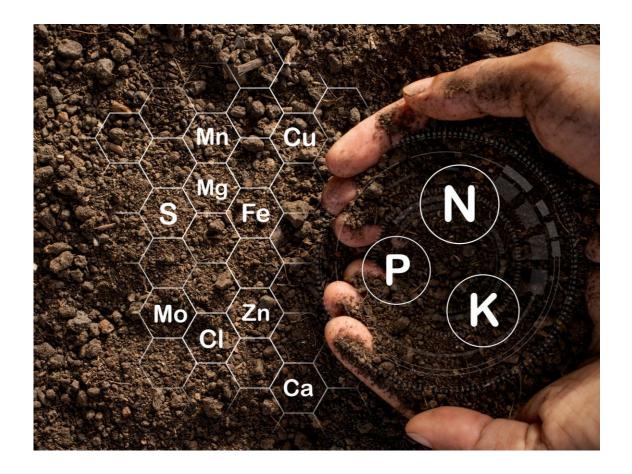






Microalgae-based products for different agriculture sectors are already marketed

**✓** Biofertilizers

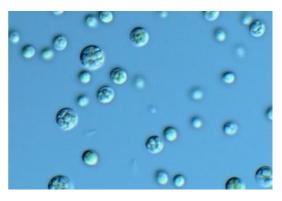




Microalgae-based products for different agriculture sectors are already marketed

- ✓ Biofertilizers
- **✓** Biostimulants

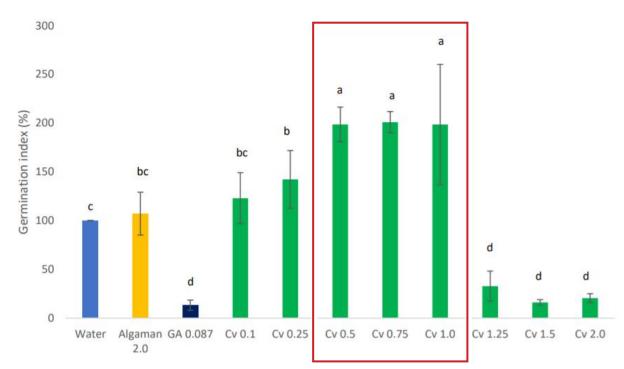
Phytohormones: Auxins, Gibberellins, Cytokinins.... Improve root growth, cell division and frutification



Chlorella vulgaris



Eruca sativa







Microalgae-based products for different agriculture sectors are already marketed

✓ Biofertilizers

**✓** Biostimulants

Phytohormones: Auxins, Gibberellins, Cytokinins.... Improve root growth, cell division and frutification



Lepidium sativum

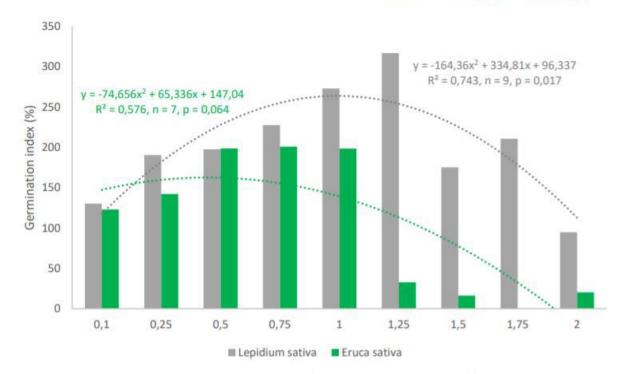
range: 1.0 – 1.25 g L<sup>-1</sup>
Increase 170 – 215 %



Eruca sativa

range:  $0.5 - 1.0 \text{ g L}^{-1}$ 

Increase 98 – 100 %





Microalgae-based products for different agriculture sectors are already marketed

- ✓ Biofertilizers
- ✓ Biostimulants
- **✓** Biopesticides

Microalgae present secondary metabolites with biopesticide activity





Aims to reduce the use of chemical and hazardous pesticides by 50% until 2030

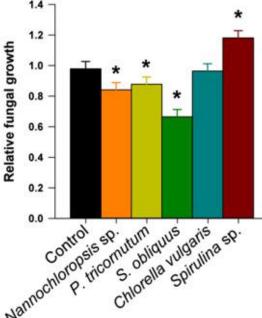


Microalgae-based products for different agriculture sectors are already marketed

- ✓ Biofertilizers
- ✓ Biostimulants
- **✓** Biopesticides

Microalgae present secondary metabolites with biopesticide activity



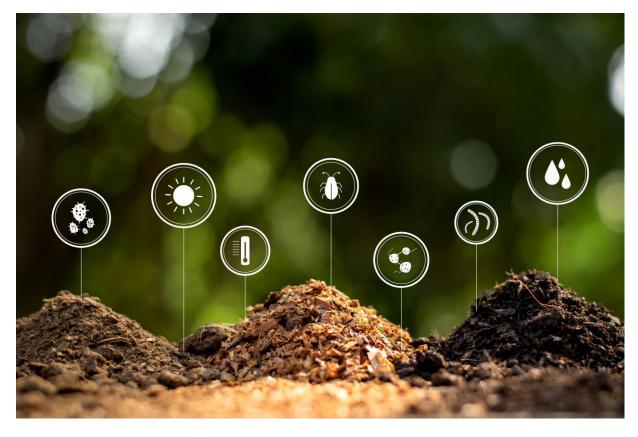


Sclerotium rolfs ii



Microalgae-based products for different agriculture sectors are already marketed

- ✓ Biofertilizers
- ✓ Biostimulants
- ✓ Biopesticides
- ✓ Soil correctors and conditioners



Improve the physical, chemical and biological conditions of soils (pH, microbiota..)







Microalgae powder is widely used for the formulation of different food products in the market

✓ Natural colorant





- ✓ Natural colorant
- ✓ Functional foods





- ✓ Natural colorant
- ✓ Functional foods
- ✓ Detox, beverages and other specialty markets





- ✓ Natural colorant
- ✓ Functional foods
- ✓ Detox, beverages and other specialty markets
- $\checkmark$  Vegan source of proteins and Ω-3 PUFAs





- ✓ Natural colorant
- ✓ Functional foods
- ✓ Detox, beverages and other specialty markets
- ✓ Vegan source of proteins and  $\Omega$ -3 PUFAs
- ✓ Meat, fish and egg analogues













Microalgae are traditionally used in the aquaculture market, both new markets are emerging











Microalgae are traditionally used in the aquaculture market, both new markets are emerging

✓ Crucial for aquaculture industry

Microalgae are vital for the nutritional enrichment of live preys used for fish larvae and bivalves rearing











Microalgae are traditionally used in the aquaculture market, both new markets are emerging

- ✓ Crucial for aquaculture industry
- ✓ Entering pet food market

Very low incorporation rates (0.1 - 0.2%)







Microalgae are traditionally used in the aquaculture market, both new markets are emerging

- ✓ Crucial for aquaculture industry
- Entering pet food market
- ✓ Source of protein,  $\Omega$ -3 PUFAs and carotenoids

Replace unsustainable feedstocks traditionally used by the aquaculture sector (fishmeal, fish oil, soybean meal...)







Microalgae are traditionally used in the aquaculture market, both new markets are emerging

- ✓ Crucial for aquaculture industry
- Entering pet food market
- ✓ Source of protein,  $\Omega$ -3 PUFAs and carotenoids
- **✓** Feed additive with effective functional properties







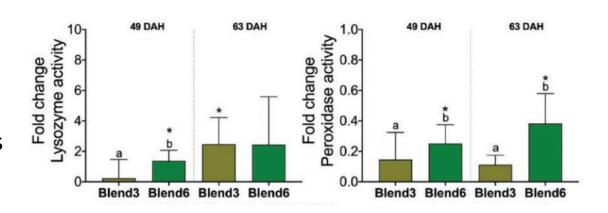
## Microalgae are traditionally used in the aquaculture market, both new markets are emerging

- ✓ Crucial for aquaculture industry
- ✓ Entering pet food market
- ✓ Source of protein,  $\Omega$ -3 PUFAs and carotenoids
- ✓ Feed additive with effective functional properties
- ✓ High immunostimulant potential



Nannochloropsis sp.

Gracilaria gracilis





#### High value markets 🍼



Microalgae are traditionally commercialized as nutraceuticals and their incorporation in cosmetic products recently bloomed





#### High value markets 🍼



Microalgae are traditionally commercialized as nutraceuticals and their incorporation in cosmetic products recently bloomed

✓ Microalgae-based nutraceuticals are well established in the market

Active metabolites of interest, mainly carotenoids, phycobiliproteins and  $\Omega$ -3 PUFAs











#### High value markets 🥜



Microalgae are traditionally commercialized as nutraceuticals and their incorporation in cosmetic products recently bloomed

- ✓ Microalgae-based nutraceuticals are well established in the market
- ✓ Novel nutraceuticals are emerging

Emerging active metabolites for new markets, polyphenols, sterols, superoxide dismutase, among many others





#### High value markets 🥜



Microalgae are traditionally commercialized as nutraceuticals and their incorporation in cosmetic products recently bloomed

- ✓ Microalgae-based nutraceuticals are well established in the market
- Novel nutraceuticals are emerging
- Cosmetics with microalgae ingredients are now widespread in the market

High relevance for cosmeceuticals, namely, PUFA, polysaccharides, carotenoids and mycosporine-like aminoacids



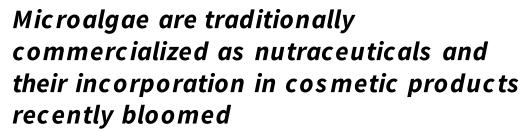








#### High value markets 🥜



- ✓ Microalgae-based nutraceuticals are well established in the market
- ✓ Novel nutraceuticals are emerging
- ✓ Cosmetics with microalgae ingredients are now widespread in the market
- ✓ To date microalgae-based pharmaceuticals are still commercially unavailable





#### Hugo Galvão Caiano Pereira

Innovation Manager / GreenCoLab / Portugal

hugopereira@greencolab.com



## THANK YOU!























